

Address: Vkhanty-Mansi Autonomous Area - Yugra Autonomous District, Surgut, Sh.Nefteyuganskoe, D.24, K.4, 628406  
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ОГРН: 1128602026640 ИНН: 8602197366

## SOFT CORPORATE OFFER

Date July,04/2019

Valid till December,28/2019

### Russia Origin

Product: JP54

Quantity: 3 Million barrels

FOB Price: \$38 Gross / Net \$ 34 per Barrels(FOB Rotterdam)

Commission: \$2 / \$2

### **FOB(ROTTERDAM) PROCEDURES**

- 1.Buyer review Seller's SCO and issues ICPO along with Tank Storage Agreement(TSA) and company profile
- 2.Seller issues Commercial Invoice(CI) for the available quantity in the storage tank to buyer,Buyer signs and return back to seller within 4working days
- 3.Seller issues Dip Test Authorization(DTA) to buyer,buyer and Tank Farm sign the DTA respectively and at the same time,buyer Tank farm issues TSR to the buyer which buyer present the signed DTA along with the TSR to the Seller.
- 4.Upon receiving of the signed DTA and TSR from the buyer,Seller issues the following POP documents:
  - A)Product Passport
  - B)Fresh SGS report(Not less than 48 hours)
  - C)Export license
  - D)Authority to Verify(ATV)
  - E)Refinery Commitment to supply
  - F)Statement of available of the availability of the product
  - G)Certificate of origin
  - H)Readiness to inject
  - I)NCNDA/IMFPA
- 5)Upon buyer receiving of the POP,Seller orders SGS to conducts Dip test of the product in the buyers tank at seller's expense

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6) Upon successful Dip test, buyer makes 100% payment for the first trial lift via TT wiring and Seller transfer ownership of the product to the buyer

7) Seller pays all intermediaries and Seller lift the product into buyer's cargo..

8. Subsequent delivery commences

**NOTE: If the buyer does not have TSA i.e Tank farm in Rotterdam, please inform the buyer to issue the ICPO as given and we as the Seller Mandate can assist the buyer secure a reliable tank in Rotterdam to enable the buyer carry out successful Dip test. We awaits your buyer ICPO soon to enable us proceed immediately without any further delay.**

**BEST REGARD**

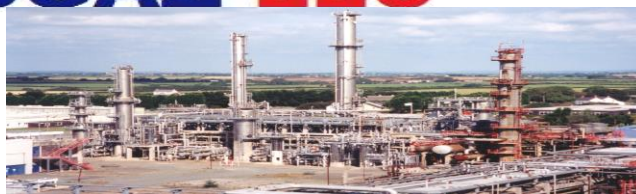


**PIANOFF VITALI SERGEEVICH  
(CEO) SIBTRANSOAZ LLC**





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